

CREATING SPACE FOR SCIENCE

**RESULTS PRESENTATION** 

FOR THE SIX MONTHS ENDED 30 JUNE 2023



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- Performance The performance of the Company would be adversely affected by a downturn in the UK property market in terms of market value or a weakening of rental yields.
- Operational Performance Both rental income and market value of the properties acquired by the Company will be affected by the operational performance of the properties or the related business being carried on in the property and the general financial performance of the tenants.
- Failure to Achieve Investment Objectives The ability of the Company to achieve its investment objectives depends on the ability of the Investment Adviser to identify, select and arrange for the execution of investments which offer the potential for satisfactory returns. The underperformance of the Investment Adviser could have a material adverse affect on the Company's financial condition and operations.
- •COVID-19 The COVID 19 pandemic and associated government measures has had and is likely to continue to have a significant impact on the Company, and the ultimate impact is dependent on the duration and extent of the pandemic and is therefore not yet known.
- Competition The Company may face significant competition from other UK or foreign property investors. The existence of such competition may have a material adverse impact on the Company's ability to acquire properties and to secure tenants for its properties at satisfactory rental rates and on a timely basis.
- Regulatory Compliance The Company cannot guarantee that the Group will maintain continued compliance with all of the REIT conditions. If the Company fails to maintain its REIT status, its rental income and capital gains may be subject to UK taxation which could have a material impact on the financial condition of the Company.
- Borrowing The Company intends to use borrowings to acquire further properties and those borrowings may not be available at the appropriate time or on suitable terms. If borrowings are not available on suitable terms or at all this will have a material adverse impact on the returns to Shareholders and in particular the level of dividends paid. Whilst the use of borrowings should enhance the NAV where the value of the Company's underlying assets is rising, it will have the opposite effect where the underlying asset value is falling. In addition, in the event that the rental income of the Company's portfolio falls for whatever reason, the use of borrowings will increase the impact of such a fall on the net revenue of the Company.
- Development & Maintenance Any development or refurbishment works may involve significant costs and may be adversely affected by certain restrictions. This could cause the resulting revenues to be lower than budgeted, and may cause the asset to fail to perform in accordance with the Company's investment projections, consequently impacting on the financial condition of the Company.

#### **AGENDA**

1 Highlights

2 UK Life Science Sector

Financial Results

4 Portfolio Review

5 Concluding Remarks

6 Appendices

#### **Presenting Team**



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# 01 Highlights

#### **HIGHLIGHTS: OPERATIONAL OVERVIEW**

#### Strong operational performance reflecting our focus on resilient markets

#### Further operational progress

- 22,600 sq ft lettings completed, driving occupancy to 89.1%<sup>(1)</sup>
- Occupier decision making slower but target rents achieved
- Record rent of £110.0 per sq ft at Rolling Stock Yard, proving concept
- 74.7% of development completed at OTP let or under offer
- 97.4% of portfolio area EPC A-C rated

#### Valuation ahead of wider market

- Portfolio value +3.9% on an absolute basis, ERV growth +1.0%
- UK life science market underpinned by strong fundamentals

#### Measured approach to development

 Adapting product to trends in demand; delivering more flexible or plug and play lab space KPIs as at 30-Jun-23 (Change vs Prior Period End / Year)

Contracted Rent Signed

£1.2m

Occupancy<sup>(1)</sup>

89.1%

+7.1%

Contracted Rent

£14.2m

+£0.4m

Absolute Valuation
Movement

3.9%

Completed Dev'ts Let or Under Offer

74.7%

**ERV** 

£17.3m

+£0.1m

#### **HIGHLIGHTS: FINANCIAL OVERVIEW**

#### Well positioned with low gearing and hedged financing costs

#### Adjusted earnings £3.2m, 0.9 pence per share

- Full six months of 2022 acquisitions drives higher NRI
- Further supported by leasing at 2021 acquired assets
- 1p dividend declared in the period

#### EPRA NTA per share 87.4p, 2.6p lower than 2022

- Mainly driven by 3.0p interim dividend paid in respect of 2022;
   delivering on 4p annual target
- Partly offset by revaluation gains and adjusted earnings

#### Low LTV and well financed

- £150.0m refinancing completed; now secured against whole portfolio; interest payable fixed at 4.5%
- Fairfield facility repaid in February 2023
- Sufficient liquidity<sup>(1)</sup> to complete committed capex over the next two years

KPIs as at 30-Jun-23 (Change vs Prior Period End / Year)

**Adjusted EPS** 

0.9p

+0.7p

Valuation

£402.9m

+£15.3m

**Net Borrowings** 

£82.0m

-£16.8m

Dividend per share<sup>(2)</sup>

1.0p

No change

EPRA NTA per share

87.4p

-2.6p

LTV

20.3%

+3.5%





# 02 UK Life Science Sector

#### **UK LIFE SCIENCE SECTOR: OVERVIEW**

#### Short term headwinds but longer term outlook underpinned by strong structural trends

#### **Supportive long-term trends**



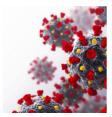
Ageing Population



Demand for Digital Health



Technology and Discovery



Covid Effect



Increasing Government Spending



Global Firms Choosing the UK

#### Looking through the short-term headwinds

Impact of interest rates?

- H1 23 investment volumes down on last year, partly due to reluctance to sell
- £600m of science related properties under offer at June 30<sup>th</sup> c. 0.5m sq ft

Is VC funding slowing?

- H1 23 VC funding down 6% vs the fiveyear H1 average but slightly above H2 22
- Mitigated by an increase in funding from Big Pharma, SWFs and PE

Will there be a big increase in supply?

- Much of the London pipeline lacks proximity to academic centres
- Not all offices suitable for conversion
- Development pipeline likely to shift out due to cost of debt

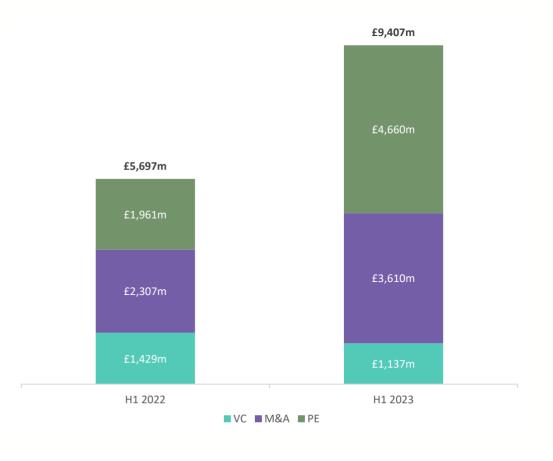
#### **UK LIFE SCIENCE SECTOR:** M&A AND PE INVESTMENT UP YOY

#### M&A and PE activity dominating UK life science funding

#### **Funding sources diversifying**

#### M&A and PE Investment up YOY(1)

- VC activity impacted by challenging economic conditions
  - Elevated cost of debt and turbulence in the US banking sector
- SWFs increasingly investing into science and tech
  - Sovereign investors are broadening their investments in sectors including healthcare, tech, private equity and hedge funds
- Pharma companies investing into biotech M&A
  - £3.6bn M&A in H1 23
  - Fuelled by large cash reserves amassed by Big Pharma during covid
- Private equity investment up but deal specific
  - Leverage buy out of Dechra Pharma by EQT & ADIA
- Continued UK Government support
  - Commitment to re-join Horizon Europe



#### UK LIFE SCIENCE SECTOR: GOLDEN TRIANGLE – CAMBRIDGE

Activity across Cambridge has maintained momentum; rental forecasts remain strong at 3.8% growth p.a.

#### **Kev lab figures**

72,100 sq ft

Take-up(1)

- 25% higher than H1 22
- Availability low at 0.2%

## **1.2m** sq ft

Requirements(2)

• c.60% of all requirements in Cambridge

# £71.5 per sq ft

Prime Fully Fitted Rent<sup>(2)</sup>

• Rental growth of 3.8% p.a. for 2023-2028 forecast

# £50.0 per sq ft

**Cambourne Fully** Fitted Rent<sup>(3)</sup>

Highly affordable offer

## Supply Pipeline vs Active Demand (million sq ft)(2,4)



#### UK LIFE SCIENCE SECTOR: GOLDEN TRIANGLE - OXFORD

The life science sector continues to dominate activity across Oxford; Moderna pre-let 145,000 sq ft at Harwell Campus

#### **Kev lab figures**

196,800 sq ft

Take-up(1)

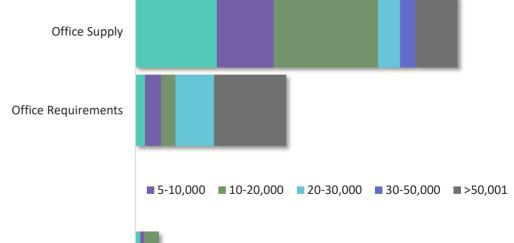
 c.30% ahead of 10 year average

48,300 sq ft

Available Space(2)

- 1/3 of average take up

Office and Lab Supply vs. Requirements (000s sq ft) (2,4)



£75.0 per sq ft

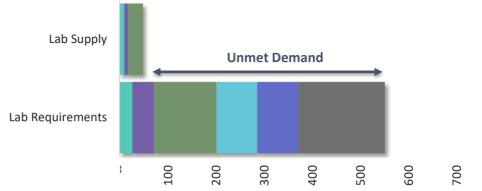
Prime Fully Fitted Rent<sup>(2)</sup>

• Rental growth of 2.6% p.a. for 2023-2028 forecast

£55.0 per sq ft

**OTP Fully Fitted Rent**(3)

Highly affordable offer



#### **UK LIFE SCIENCE SECTOR**: GOLDEN TRIANGLE – LONDON

London's science and innovation market is developing rapidly - c.700,000 sq ft of science related demand

#### **Key figures**

45,800 sq ft

Lab Take-up<sup>(1)</sup>

Includes MSD pre-let at
 The Francis Crick Institute

## 700,000 sq ft

Science Related
Requirements<sup>(2,3)</sup>

• 78% below 20,000 sq ft

## 80,000 sq ft

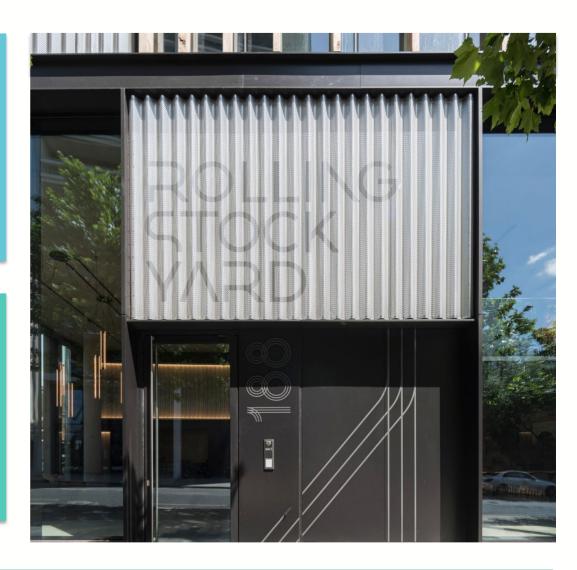
Science Related Space
Under Offer<sup>(2,3)</sup>

• Most from Big Pharma

# £110.0 per sq ft

Prime Fully Fitted Rent<sup>(2)</sup>

Quoting rents for future
 labs £85 – £130 per sq ft



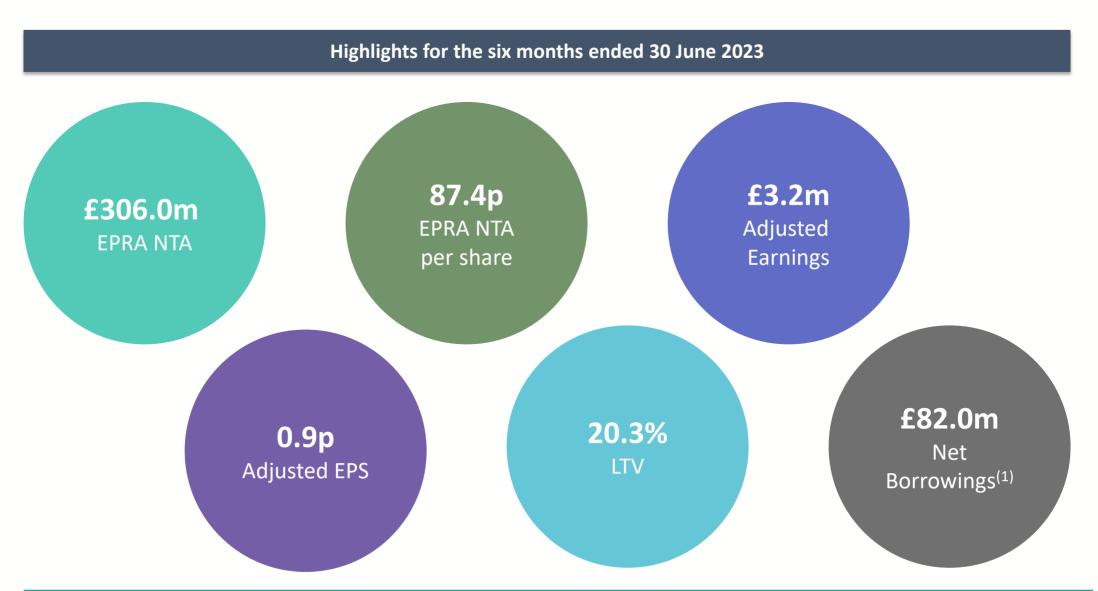




# 03 Financial Results

#### **FINANCIAL RESULTS: HIGHLIGHTS**

Robust financial position, with low leverage and significant cash and headroom in our facilities



### FINANCIAL RESULTS: +£2.5M EARNINGS VS PERIOD ENDED 30 JUNE 2022

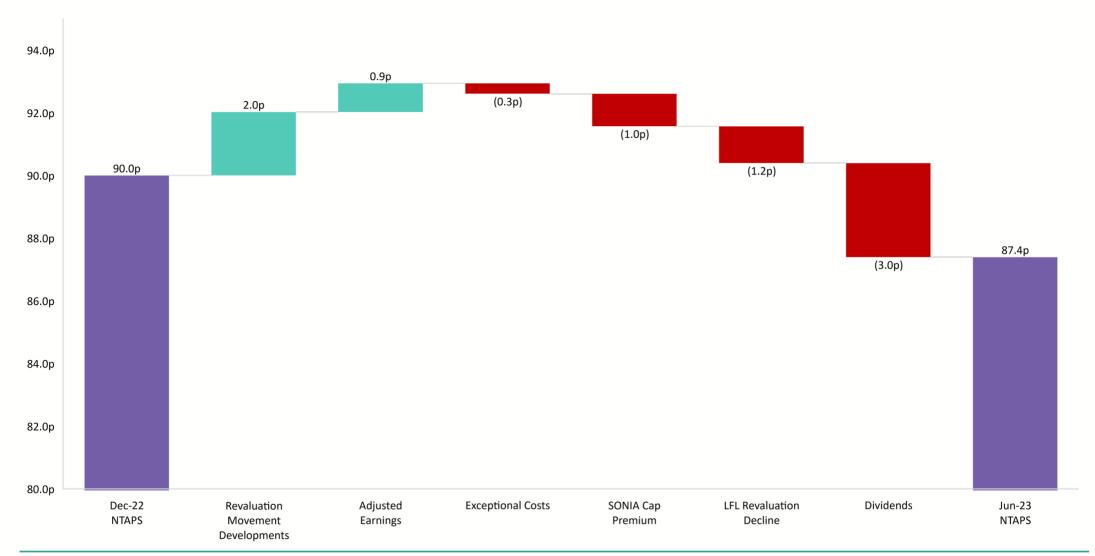
#### £3.2m adjusted earnings driven by a full six months income from 2022 acquisitions

99% of rent collected  Property operating expenses primarily reflect vacancy costs	Earnings for the six months ended  Revenue, £m <sup>(1)</sup> Property operating expenses, £m <sup>(1,2)</sup> Net rental income, £m  Investment adviser fee, £m	30 June 2023 7.6 (1.0) 6.6 (1.7)	30 June 2022 5.6 (1.5) 4.1 (1.9)	2.0 0.5 2.5 0.2	Full six months of trading in 2023 for 2022 acquisitions
Finance costs reflect the new HSBC/BOI facility plus Fairfield facility repaid in February 2023	Other administration expenses, £m  Adjusted EBITDA, £m	(0.7) <b>4.2</b>	(0.7) <b>1.5</b>	2.7	
	Net finance income / (costs), £m	(0.9)	(0.8)	(0.1)	
	Tax, £m  Adjusted earnings, £m	3.2	0.7	2.5	
	Adjusted EPS, pence	0.9	0.2	0.7	
	Dividend per share, pence <sup>(3)</sup>	1.0	1.0	-	Higher rental
Increase driven by lower NAV	Total cost ratio (including direct vacancy costs), %  Ongoing charges ratio, %	1.6	73.6 1.5	0.1	income and lower vacancy costs drives reduction

#### FINANCIAL RESULTS: 2.6 PENCE REDUCTION IN NTA PER SHARE

#### £306.0m NTA / 87.4p NTA per share as at 30 June 2023

#### Movement in NTA per share



#### FINANCIAL RESULTS: £68.0M LIQUIDITY AND 100.0% SONIA HEDGED

Reduction in drawn debt following refinancing and repayment of Fairfield facility; LTV increased to 20.3% but still below 30% – 40% target

#### **Key Financing & Liquidity Figures**

#### Debt Profile as at 30 June 2023

	30-June-23	31-Dec-22
Gross borrowings	£101.3m	£110.8m
Net borrowings <sup>(1)</sup>	£82.0m	£65.2m
Liquidity <sup>(2)</sup>	£68.0m	£138.2m
Loan to value	20.3%	16.8%
Gross loan to value	25.1%	28.6%
ICR look back	159.2%	119.0%
Debt maturity	2.8 yrs	1.8 yrs
WAIR (interest payable only)	4.6%	3.3%
WAIR (all-in finance cost) <sup>(3)</sup>	5.2%	4.0%
SONIA hedging <sup>(4)</sup>	100.0%	94.1%



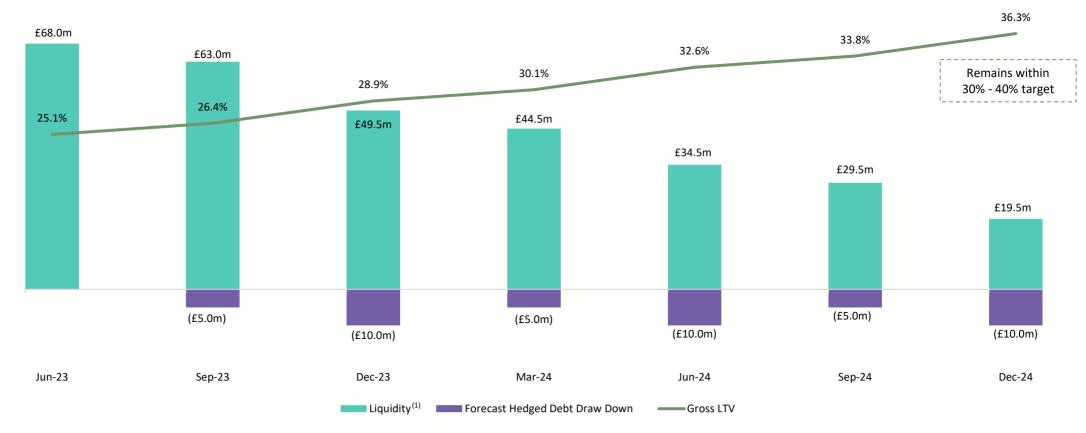
Note: Past performance is not indicative of future results

# MENITS S

#### FINANCIAL RESULTS: SUFFICIENT LIQUIDITY & HEDGING TO MEET CAPEX COMMITMENTS

Forward starting caps fixing SONIA at 2% in place to hedge forecast RCF draw down and complete OTP development

Debt Draw Down Profile Forecast (100% Hedged, £m)



- Graph illustrates liquidity<sup>(1)</sup>, hedging and gross LTV assuming 30 June 2023 valuation assumed throughout and all committed capex is valued on a pound for pound basis and added to the 30 June 2023 valuation
- No future cashflows have been reflected other than the £3.5m interim dividend due to be paid in October 2023
- £51.0m OTP cost to complete to H1 2025 sufficiently covered by liquidity<sup>(1)</sup> and forecast hedged debt drawdown





# 04 Portfolio Review

#### **PORTFOLIO REVIEW:** TARGETING AN EARLY ADOPTION OF BEST SUSTAINABLE PRACTICES

#### Laying the foundations for a net zero carbon pathway

#### **H1 23 Key Achievements**

E

Baseline from which to set net zero targets established

Green lease clauses embedded in all new leases

Sustainability Standards
in use and checklists
developed for future
dev's and acc's

OTP PV feasibility study commissioned

S

Interviews conducted with key occupiers

RSY's and OTP's sustainable travel plan progressed

Internal ESG
newsletter circulated

Individual ESG annual objectives set-up

G

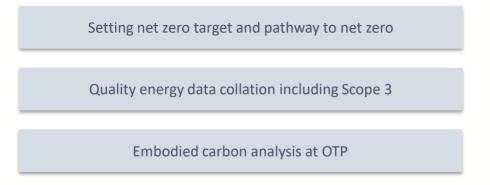
ESG and climate related risks incorporated into risk framework

Experienced ESG expert appointed in April, Square Gain

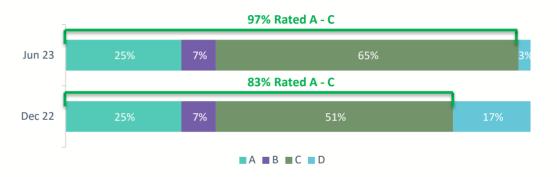
Stakeholder ESG appetite analysis undertaken

Key corporate governance policies published on our website

#### **H2 23 Targets**



#### **EPCs Improvement since Dec-22**(1)



# SCIENC

#### PORTFOLIO REVIEW: ATTRACTIVE PORTFOLIO FOCUSED ON THE GOLDEN TRIANGLE

Strategy delivering results with future opportunities embedded in our portfolio

# **Asset by Strategy**

#### Portfolio Statistics as at 30 June 2023

#### Oxford

Oxford **Technology Park** 499,200 sq ft

opportunity 103.000 sa ft built

**Lumen House** 17,600 sq ft

long term

## **Cambridge**

Cambourne 231,700 sq ft

10,000 sq ft to be repurposed

**Merrifield Centre** 12,600 sq ft

lab space

### London

**Rolling Stock Yard** 53,900 sq ft

12,400 sq ft

**Herbrand Street** 

68,600 sq ft

Labs repurposing – long term opportunity

Investment Portfolio Value

£307.9m -f2 1m

Contracted

£14.2m +£0.4m

Development Portfolio Value

£95.0m +f17 4m

Occupancy<sup>(1)</sup>

89.1% +7.1%

WAUIT to Expiry

6.2 yrs No change

**Net Reversionary** Yield<sup>(2)</sup>

> 5.3% +9bps

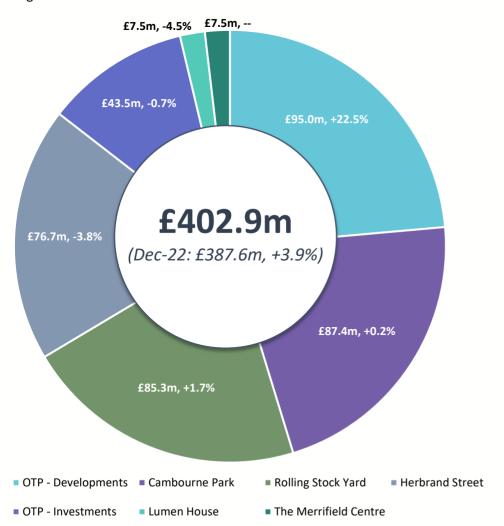


#### **PORTFOLIO REVIEW:** H1 23 VALUATIONS OUTPERFORMING OTHER SECTORS<sup>(1)</sup>

+1.0% LFL ERV growth; +3.9% H1 23 absolute increase in valuation, significantly ahead of other sectors

#### Valuation Split as at 30 June 2023

Change vs. 31 December 2022



Investment Portfolio Metrics							
	Jun-23	Dec-22	Change				
ERV <sup>(2)</sup>	£17.3m	£17.2m	+1.0%				
NRY	5.3%	5.2%	+9bps				
NIY	4.3%	4.2%	+16bps				
	1 3%		+8 1%				

**-1.3%**LFL Valuation Movement on Investment Property

Non LFL Valuation Movement on Development Property



#### **PORTFOLIO REVIEW: FOUR NEW LETTINGS COMPLETED IN H1 23**

22,600 sq ft let adding £1.2m of rent per annum

#### H1 23 Lettings

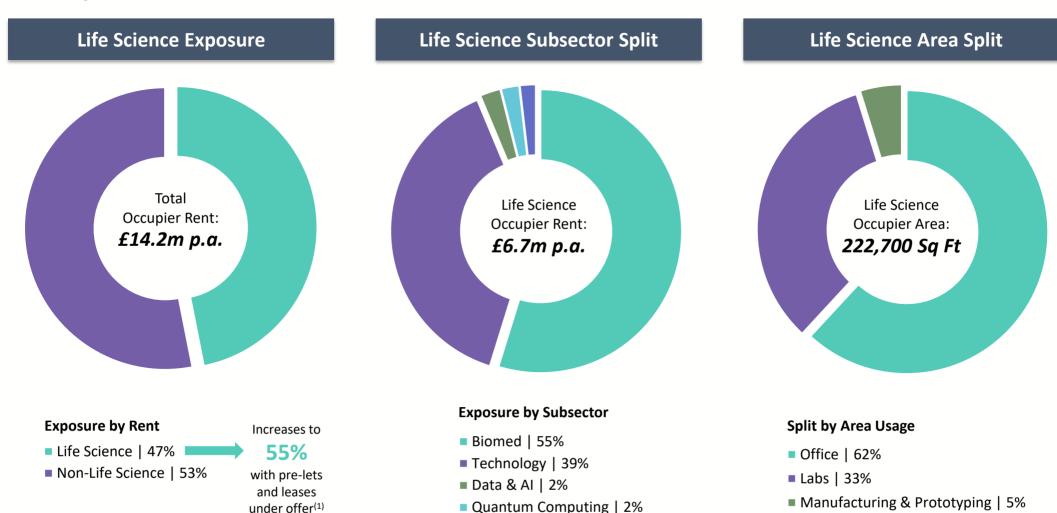
22,600 sq ft +0.7% £1.2m Area Leased Above December 2022 ERV **New Life Science Occupiers** Additional Contracted Rent **Occupier** Asset(1) **Subsector** Description Area beacon Ophthalmic gene therapy company focused on developing RSY 7,300 sq ft **Biomed** therapeutics therapies and treating diseases of the eve Arcturis Applies clinical AI in the healthcare and life science industries to OTP Data & Al 5,500 sq ft support the discovery and development of new medicines Aims to create the most powerful, accurate and reliable Quantum quantum computers which will transform all aspects of pharma **OTP** 4,900 sq ft Computing from drug discovery to real-time simulation on computers Manufacturer of frequency control products and timing rakon CP Agri-Tech 4,900 sq ft solutions. Applications in driverless tractors, trucks and defence

#### **PORTFOLIO REVIEW:** LIFE SCIENCE EXPOSURE INCREASING OVER TIME



Life science exposure increased from 39% as at 31 December 2022 to 55% as pre-lets and leases under offer complete

Life Science Figures as at 30 June 2023



Agri-Tech | 2%

#### **PORTFOLIO REVIEW: CONSTRUCTION PROGRESSES SMOOTHLY AT OTP**

Delivering a range of space from smaller more affordable units to larger, hybrid units and plug and play space

#### Masterplan as at 20 September 2023

#### **Progressing Development**

Buildings 4a and 4b (The IQ) completed in August

Buildings 5, 6 and 7 expected to complete in H2 2023

#### **Rents +33%**

From £15 per sq ft at acquisition to £20 per sq ft (on hybrid space)

#### **IQ** Lease-up

Quoting rents ahead of underwrite

First IQ occupier signed; 4 occupiers under offer



499,200 sq ft once complete; 173,500 sq ft completed to date

5 operational buildings75% let or under offer

5 onsite dev't buildings
- 36% let or under offer

Targeting BREEAM
Excellent and EPC A-B

#### **PORTFOLIO REVIEW: FULLY FITTED LABS IN THE IQ AND PARK AMENITIES**

Next steps include fitting labs in Unit 7 of the IQ and exploring options for a café, co-working and breakout space

# Fully fitted labs in the IQ

- Following RSY's success, aim is to replicate strategy at OTP
- Severe shortage of fitted lab space in the Oxford market
- £55.0 per sq ft target rent, vs £25.0 per sq ft current rent



# Exploring amenity space options

- Unit 6 IO to be renamed 'Nexus'
- Sustainable themed café
- Shared working space, bookable meeting and event space
- Planning applications submitted for change of use





# Progressing planning

- Planning consent achieved in June 2023 for Buildings 8 11
- Working with the development team to redesign Buildings
   10 & 11 to provide size ranges not available elsewhere in the park





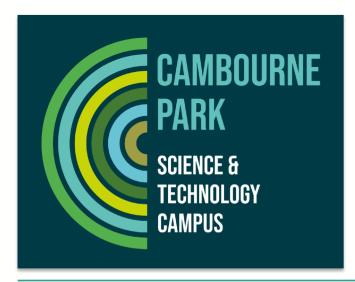
#### **PORTFOLIO REVIEW: EXPLORING FULLY FITTED LABS AT CAMBOURNE**

Cambourne Park rebranding complete and new life science letting completed

#### Lab Fit Out in Building 2020

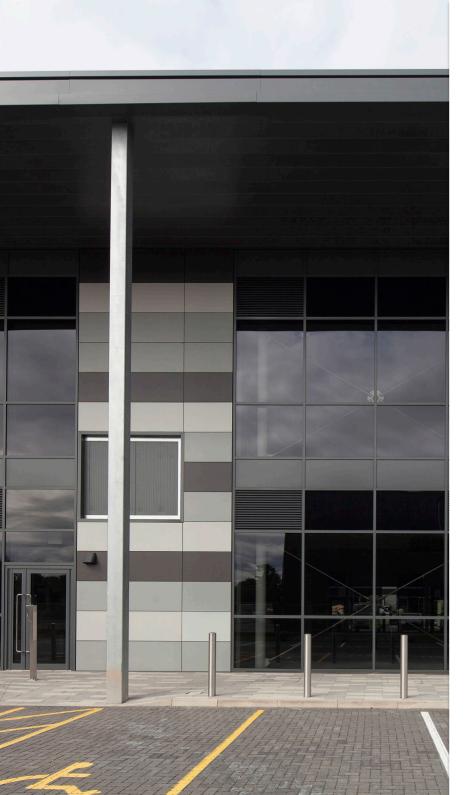
- 10,000 sq ft of vacant office to be repurposed as fully fitted laboratories
  - Quoting rent £50.0 per sq ft £55.0 per sq ft vs. £25.0 per sq ft pre-conversion
- Building contract fully tendered
  - Preferred contractor identified
- New occupier amenities









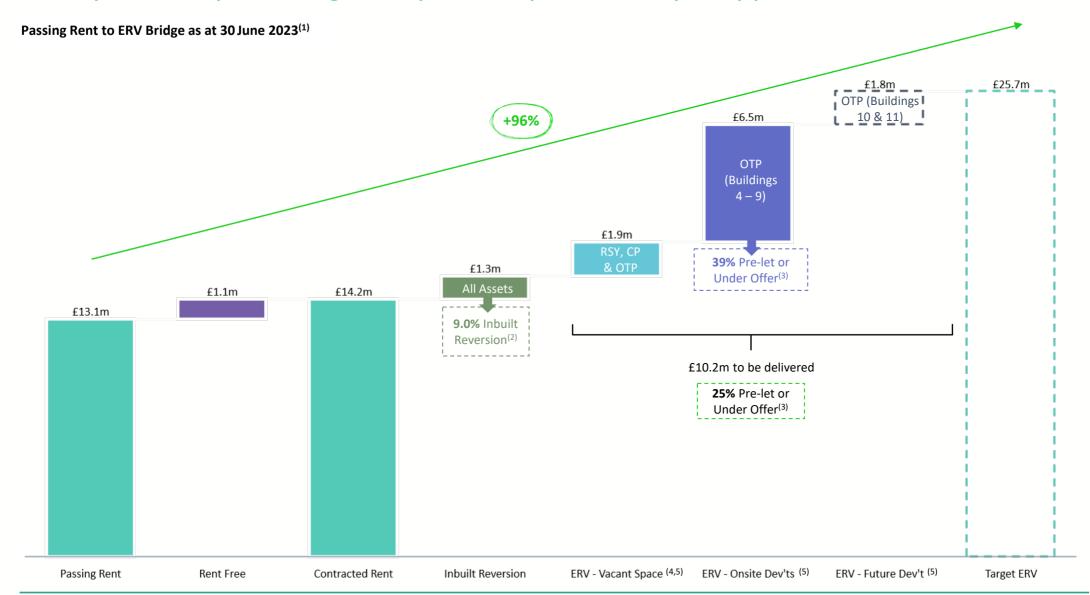




# 05 Concluding Remarks

#### **CONCLUDING REMARKS:** +96% POTENTIAL INCOME UPLIFT

Rental upside to be captured through lease up of vacant space and development pipeline



#### **CONCLUDING REMARKS**

#### **Well Positioned for Future Growth**

High-quality, well-located portfolio

Focused on markets with compelling long term trends

Valuation ahead of market<sup>(1)</sup>, driven by life sciences focus

96% potential income uplift

Well financed to deliver our plans: 100.0% of debt hedged<sup>(2)</sup>

Delivering on sustainability commitments





# 06 Appendices

#### **APPENDIX 6.1: MANAGEMENT AGREEMENT AND ARRANGEMENTS**

Investment Adviser	Ironstone Asset Management Ltd.
Fees	1.1% of NAV up to £500m; 0.9% of NAV between £500m - £1bn; 0.75% of NAV over £1bn. No performance fee or acquisition fee
Term	24 months' notice post four year anniversary of the date of admission
Board of Directors	Claire Boyle, Dr Sally Ann Forsyth OBE, Mike Taylor, Richard Howell
Listing	Investment company listing on the Main Market of the London Stock Exchange
Tax Status	UK REIT regime
AIFM	G10 Capital Ltd.
Strategy	Invest in a diversified portfolio of UK properties that are leased or intended to be leased to tenants operating in the life science sector
Target Total Accounting Return	+10% (Dividends plus NAV growth)
Target Dividend	REIT policy to distribute at least 90% of property income
Dividend Frequency	Half-yearly
EPRA NTA	£306.0m or 87.4p per share as at 30 June 2023
Borrowings	£101.3m gross debt drawn at 30 June 2023. £150m debt facility with HSBC and BOI, comprising a £100m three-year term loan and a £50m RCF (250 bps over SONIA)
LTV	20.3% as at 30 June 2023
Target LTV	30.0% – 40.0%
Market Capitalisation	£251.3m as at 19 September 2023

#### **APPENDIX 6.2:** EPRA PERFORMANCE MEASURES

#### £2.5m EPRA earnings / 0.7 pence EPRA earnings per share as at 30 June 2023

Six months ended	30 June 2023	30 June 2022
EPRA earnings, £m	2.5	0.7
EPRA earnings per share, pence	0.7	0.2
EPRA cost ratio (incl. void costs), %	44.1	73.6
EPRA cost ratio (excl. void costs), %	35.7	55.7

As at	30 June 2023	31 December 2022
EPRA NDV per share, pence	89.8	91.3
EPRA NRV per share, pence	93.3	95.9
EPRA NTA per share, pence	87.4	90.0
EPRA NIY, %	3.6	3.4
EPRA 'topped-up' NIY, %	3.9	3.6
EPRA vacancy rate, %	10.9	18.0
EPRA loan to value, %	24.3	18.9

#### **APPENDIX 6.2:** BALANCE SHEET

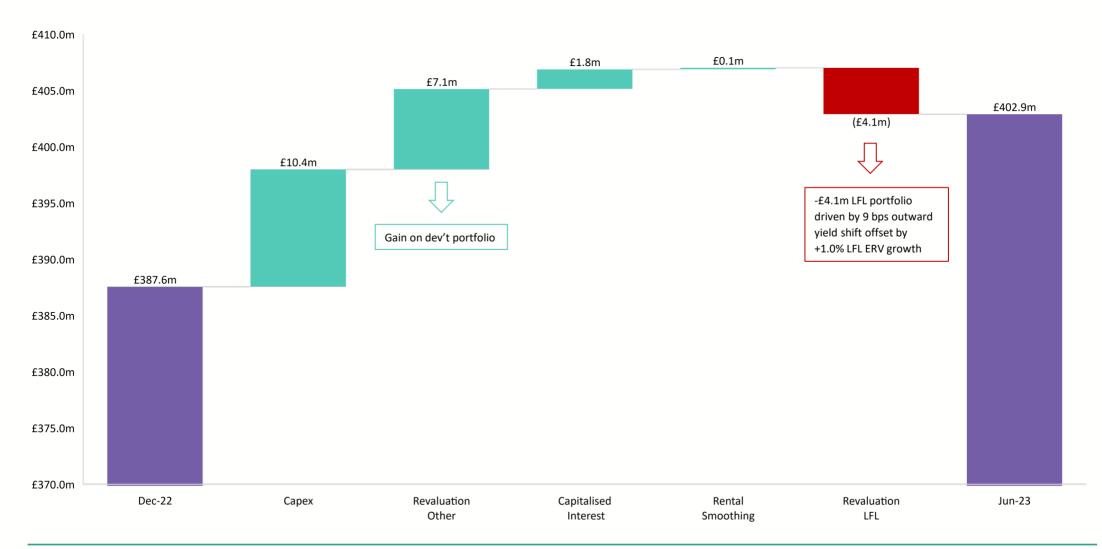
#### £306.0m NTA / 87.4p NTA per share as at 30 June 2023

Balance sheet as at	30 June 2023	31 December 2022	YOY Change
Investment properties, £m	402.9	387.6	15.3
Net borrowings, £m	(81.9)	(65.2)	(16.7)
Other net liabilities, £m	(6.7)	(2.9)	(3.8)
IFRS NAV, £m	314.3	319.5	(5.2)
EPRA NTA adjustments, £m	(8.3)	(4.3)	(4.0)
EPRA NTA, £m	306.0	315.1	(9.1)
Number of shares, million	350.0	350.0	-
EPRA NTA per share, pence	87.4	90.0	(2.6)
Loan-to-value ratio	20.3%	16.8%	3.5%
Total accounting return	0.4%	(9.1%)	9.5%

#### **APPENDIX 6.2:** +£15.3M MOVEMENT IN VALUATIONS

#### Development capex and revaluation gains offset LFL revaluation losses driven by outward yield shift

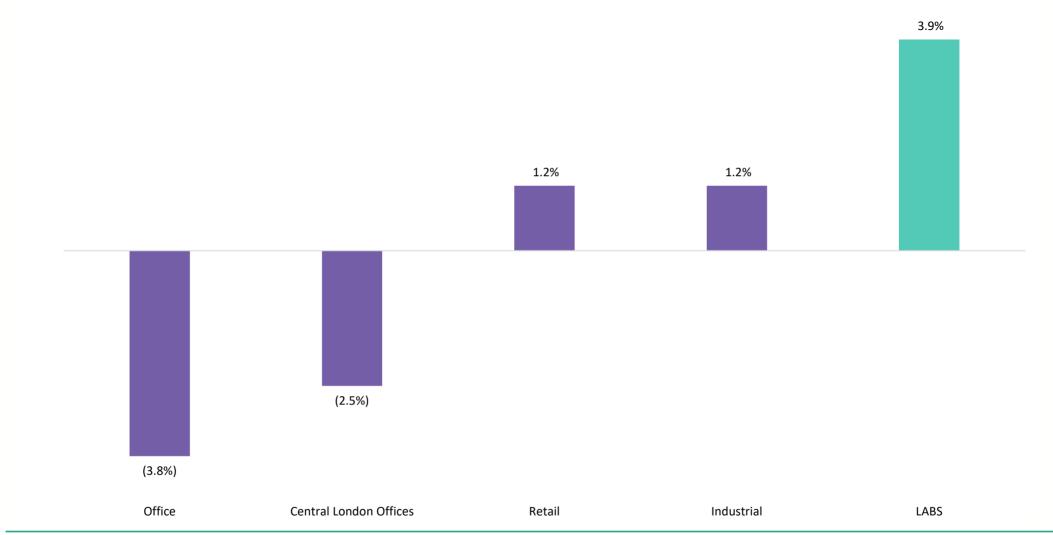
#### Movement in Valuations vs. Dec-22



#### **APPENDIX 6.2:** H1 VALUATIONS OUTPERFORMING OTHER SECTORS

3.9% H1 23 absolute uplift in valuation, significantly ahead of offices, retail and industrial

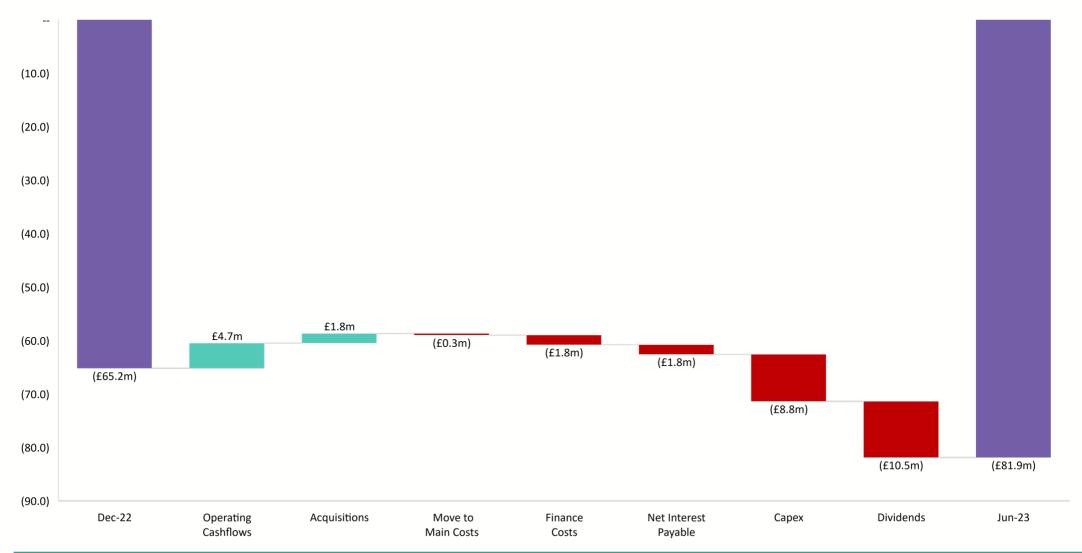
H1 23 Absolute Movement in Valuations(1)



#### **APPENDIX 6.2:** £16.7M INCREASE IN NET BORROWINGS

Net borrowings increase in period to drive IPO and asset management strategy

#### **Movement in Net Borrowings**





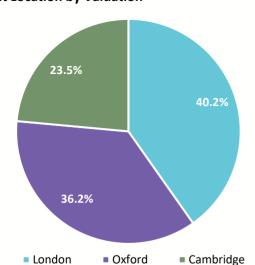
#### **APPENDIX 6.3: STRONG OCCUPANCY DESPITE REPOSITIONING AND DEVELOPMENT**

#### Construction activity progressed smoothly; Buildings 4a and 4b completed post period end

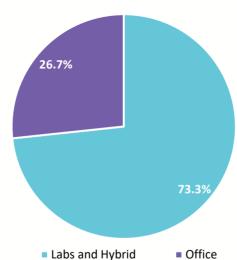
#### Overview as at 30 June 2023

	Valu	uation	Area	Occupancy <sup>(1)</sup>	WAULT to Break	WAULT to Expiry	Contra	cted Rent	NIY	NRY
Asset	£m	£ per sq ft	sq ft	%	Years	Years	£m p.a.	£ per sq ft	%	%
Cambourne Business Park	87.4	377	231,700	82.0%	1.8	5.1	4.2	22.2	4.5%	6.0%
Rolling Stock Yard	85.3	1,583	53,900	86.4%	3.2	7.1	3.5	72.3	3.9%	4.5%
Herbrand Street	76.7	1,118	68,600	100.0%		3.3	4.0	58.5	4.9%	5.2%
Oxford Technology Park	43.5	419	103,800 <sup>(2)</sup>	86.1%	10.8	13.2	1.7	19.2	3.7%	5.0%
Lumen House	7.5	426	17,600	100.0%			0.4	24.5	5.4%	7.5%
The Merrifield Centre	7.5	595	12,600	100.0%	3.5	8.5	0.3	23.1	3.6%	5.5%
Investment Assets	307.9	631	(488,200)	89.1%	3.9	6.2	14.2	33.3	4.3%	5.3%
Oxford Technology Park	95.0	240	395,400 <sup>(3)</sup>							5.1% <sup>(4)</sup>
Developments	95.0	240	395,400							5.1%
Total / Average	402.9	456	883,600	(89.1%)	3.9	6.2	14.2	33.3	4.3%	5.3%

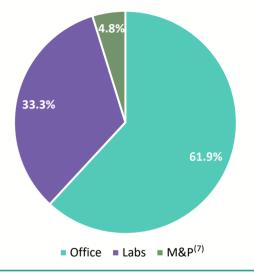
#### **Asset Location by Valuation**



#### Asset Type by Valuation(5)



#### Life Science Occupier Area by Floor Type<sup>(6)</sup>





#### **APPENDIX 6.4:** OXFORD GENE TECHNOLOGY – INAUGURAL OCCUPIER AT THE IQ

The Japanese-owned life science company completed lease in August, becoming the first occupier at the IQ

#### **Case Study**



A Sysmex Group Company

Subsector Research

Area 11,040 sq ft

Rent p.a. £224,000

Rent per sq ft £19.9

Term 10 years





- Founded in 1995 by an Emeritus Professor of Biochemistry at Oxford University
- Provider of diagnostic genomic solutions to clinical and academic institutions
- Acquired by Sysmex Corporation, a Japanese in vitro diagnostic company, in 2017
- Previously located in Begbroke Science Park, a park owned by Oxford University



- Have taken the ground floor of Unit 4 and all of Unit 5; 11,040 sq ft in total
- The ground floor has been fitted out as wet labs
- First floor fitted out as write-up space (i.e. offices) to support the research taking place below



- The IQ is designed to support life science companies in their early stages
- As these companies grow over time, they will be relocated to larger units elsewhere in the park
- Oxford laboratory rental growth of 2.6% p.a. expected between 2023 2028<sup>(1)</sup>

#### **APPENDIX 6.5:** LIFE SCIENCE REIT PLC BOARD OF DIRECTORS



Claire Boyle
Chair and
Non-Executive Director

Appointed as a Director of the Company on 14 October 2021.

Claire is a NED and chair of the audit committee of Fidelity Special Values and Aberdeen Japan Investment Trust and a NED of The Monks Investment Trust.

Over 20 years' experience working in financial services and investment management, having qualified as a chartered accountant with Coopers and Lybrand.

Claire has a degree in Natural Sciences from Durham University.



**Richard Howell** 

Audit and Risk Committee Chair and Senior Independent Non-Executive Director

Appointed as a Director of the Company on 3 May 2022.

Richard is CFO of Primary Health Properties plc, the FTSE-250 REIT and leading investor in flexible, modern primary healthcare accommodation across the UK and Ireland.

Over 20 years' of commercial property experience within the listed property sector.

Richard is a qualified accountant and has a degree in Accounting and Finance from Kingston University.



**Dr Sally Ann Forsyth OBE** 

Non-Executive Director

Appointed as a Director of the Company on 14 October 2021.

Sally Ann is CEO of the Stevenage Bioscience Catalyst and is a pioneer of the Life Science real estate industry with over 16 years of experience delivering outstanding science parks.

Sally Ann has a PhD in molecular biology from the University of Cambridge, a certificate in Real Estate Economics and Finance from LSE and is a qualified management accountant (CGMA).

She was awarded an OBE for services to Business and Science in 2021.



**Mike Taylor** 

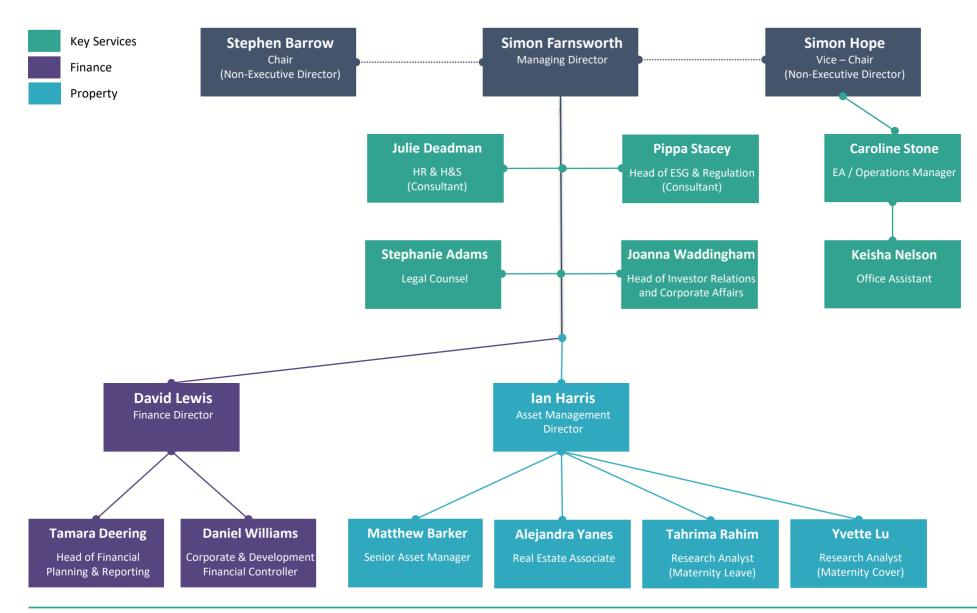
Management Engagement Committee and Remuneration Committee Chair and Non-Executive Director

Appointed as a Director of the Company on 14 October 2021.

Mike is a Commercial Director for the British Heart Foundation (the "BHF"), where he is responsible for their commercial revenues across 720 retail outlets, online channels and commercial health ventures, with annual revenues of over £200m. The BHF funds Life Science research into heart and circulatory diseases.

Mike has a degree in Economics from the University of East Anglia.

#### **APPENDIX 6.6:** IRONSTONE ASSET MANAGEMENT LTD. INVESTMENT ADVISER



#### **APPENDIX 6.7:** LIFE SCIENCE REIT PLC HISTORY

#### **Timeline of Key Events**



